

## MINSAIT NAMED AN IDC MARKETSCOPE LEADER IN WORLDWIDE INDUSTRIAL IOT SERVICE PROVIDERS FOR UTILITIES

**Madrid, December 21, 2022.-** Minsait, an Indra company, was recently named as a Leader in the IDC MarketScope: Worldwide Industrial IoT Service Providers for Utilities 2022 Vendor Assessment (doc #US47587121, October 2022) .

Its value proposition for this sector includes distinctive services thanks to its Onesait Flexibility and Onesait Grid solutions, which, backed by a micro-services architecture, provide support for the management of new energy business models and distributed energy resources (DERs). Onesait Flexibility's proposition is that it can increase customer loyalty with new services and develop new businesses by integrating the prosumer and the above-mentioned DERs into active demand management. Onesait Platform is a comprehensive system with the capability to build new business solutions and transform traditional systems.

Its Asset Performance Monitoring (APM) solution, which optimizes the management of electricity, water and gas generation plants through a platform to support the plant's operations, maintenance, environmental management and real-time asset performance monitoring, is also part of its package. The company also has its Phygital range to connect the physical and digital worlds (OT/IT), more specifically in the fields of infrastructure operations and asset management. With this, it addresses the rapid transformation that the management of the physical world is undergoing through digitalization, with a focus on three trends: the disappearance of the barriers between IT and OT, the exponential growth of connectivity and the capacity for data analytics by means of Artificial Intelligence and the transformation of value chains with the increasing influence of sustainability. Thanks to the introduction of digital technologies into the management of the physical world, Minsait can offer advanced real-time control and monitoring systems and facilitate the management of all kinds of concentrated, linear and distributed assets with artificial intelligence and digital twin technologies to reduce incidents and extend their useful life.

### About IDC MarketScope:

IDC MarketScope vendor assessment model is designed to provide an overview of the competitive fitness of ICT (information and communications technology) suppliers in a given market. The research methodology utilizes a rigorous scoring methodology based on both qualitative and quantitative criteria that results in a single graphical illustration of each vendor's position within a given market. IDC MarketScope provides a clear framework in which the product and service offerings, capabilities and strategies, and current and future market success factors of IT and telecommunications vendors can be meaningfully compared. The framework also provides technology buyers with a 360-degree assessment of the strengths and weaknesses of current and prospective vendors.

### About Minsait

Minsait, an Indra company ([www.minsait.com](http://www.minsait.com)), is a leading firm in digital transformation and Information Technologies in Spain and Latin America. Minsait possesses a high degree of specialization and knowledge of the sector, which it backs up with its high capability to integrate the core world with the digital world, its leadership in innovation and digital transformation, and its flexibility. Thus, it focuses its offering on high-impact value propositions, based on end-to-end solutions, with a remarkable degree of segmentation, which enables it to achieve tangible impacts for its customers in each industry with a transformational focus. Its capabilities and leadership are demonstrated in its product range, under the brand Onesait, and its across-the-board range of services.

## **About Indra**

Indra ([www.indracompany.com](http://www.indracompany.com)) is one of the leading global technology and consulting companies and the technological partner for core business operations of its customers world-wide. It is a world-leader in providing proprietary solutions in specific segments in Transport and Defense markets, and a leading firm in digital transformation and Information Technologies in Spain and Latin America through its affiliate Minsait. Its business model is based on a comprehensive range of proprietary products, with a high-value focus and with a high innovation component. In the 2021 financial year, Indra achieved revenue of €3.39 billion, more than 52,000 employees, a local presence in 46 countries and business operations in over 140 countries.